

4E Levels of ESC Support and Suggested Fee Structure

4E product and levels of support pricing will be guided per ESC policy and procedures to include number of days and trainers devoted to each individualized service. This product can be distributed in three levels of support for purchasing districts:

Level I Services	Provide the District/Principal* with the product.	Suggested base rate for product for one principal/district representative	\$ 200	Level I Services Total: \$700
	Approximately 8 hours of technical assistance regarding use of the product throughout the year	Suggested 'daily rate' for 8 hours of technical assistance	\$ 500	
Level II Services	Provide the District/Principal* with the product	Suggested base rate for product for one principal/district representative	\$ 200	Level II Services Total: \$1200
	Approximately 8 hours of technical assistance (TA) regarding use of the product throughout the year	Suggested 'daily rate' for 8 hours of technical assistance	\$ 500	
	Provide the district with an on-site/in-person one day training on how they will utilize the product/process throughout the year	Estimated one full day training to demonstrate the use of each of the modules in 4E	\$ 500 (per trainer)	
Level III Services	Provide the District/Principal* with the product	Suggested base rate for product for one principal/district representative	\$ 200	Level III Services Total: \$1700
	Approximately 8 hours of technical assistance (TA) regarding use of the product throughout the year	Suggested 'daily rate' for 8 hours of technical assistance	\$ 500	
	Provide facilitated training for each of the 4 (or 5) modules. Each facilitation may take approximately one-half of a day	Half day facilitation per each module (4 modules and succession planning)	\$ 250 x 4 days = \$1000	
Additional ESC Supports	ESCs may elect to provide targeted training to the principal and/or the district representative based on the needs determined through the <i>Educate</i> Professional Development plan	To be determined per ESC and service delivered.	TBD by ESC	TBD by ESC

*4E is designed to support one campuses principal in collaboration with a district representative. These pricing suggestions are based on the concept of charging a base fee per one principal/district representative team.