

POD³ Levels of ESC Support and Suggested Fee Structure

The Peer Observation Data-Driven Dialogue (POD³) product and support pricing will be guided per ESC policy and procedures to include number of days and trainers devoted to each individualized service. This product can be distributed with varied levels of support for purchasing districts. Listed below are suggested delivery methods for POD³.

Module	Suggested training delivery methods	Suggested base rate for product delivery
Module 1 (Instructional Rounds)	<ul style="list-style-type: none"> Requires 2 pre-training consultations with the Campus Principal and the purchase of text- <i>Instructional Rounds in Education: A Network Approach to Improving Teaching and Learning</i> for campus principal only Designed as a TOT for Campus Instructional Leaders who will then repeat the process with their internal teams; TOT training best done on campus for up to 15 staff members <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> TOT off-site (at ESC) can be provided for multiple campuses using videos 	<ul style="list-style-type: none"> Suggested “daily rate” for a half-day of consultation/technical assistance, plus the cost of the text (approximately \$30.00 each) Suggested “daily rate” for initial presentation, as well as requested subsequent co-presentation or technical assistance <p style="text-align: center;">OR</p> <ul style="list-style-type: none"> Suggested rate of \$100 per person for a team of 3-5 staff members
Module 2 (Peer-to-Peer)	<ul style="list-style-type: none"> Per person fee and the purchase of text - <i>Fundamental Five</i> - for each participant as part of the training materials 	<ul style="list-style-type: none"> Suggested rate of \$100 per person plus the cost of the text for each participant (approximately \$25.00 each), or “daily rate” plus the cost of materials for a single campus, on-site training
Additional ESC Supports	<ul style="list-style-type: none"> ESCs may elect to provide targeted training to the principal and/or the district representative based on the needs determined by the Campus Principal 	<ul style="list-style-type: none"> To be determined per ESC and service to be delivered