

## *Warming Up the Campus*

### Levels of ESC Support and Suggested Fee Structure

The *Warming Up the Campus* product and support pricing will be guided per local ESC policy and procedures to include the number of days and trainers devoted to each individualized service. This product can be distributed with varied levels of support for purchasing districts. Listed below are suggested delivery methods for *Warming Up the Campus*.

	Suggested training delivery methods	Suggested base rate for product delivery
<b>Warming Up the Campus Base Fee</b>	<ul style="list-style-type: none"> <li>• Access provided to tool</li> </ul>	<ul style="list-style-type: none"> <li>• \$200</li> </ul>
<b>ESC On-site Presentation and Technical Assistance</b>	<ul style="list-style-type: none"> <li>• ESC representative facilitates a one day on-site training to an individual campus and a half day follow-up technical assistance</li> </ul>	<ul style="list-style-type: none"> <li>• ESC “daily rate” for 1.5 days</li> </ul>
<b>ESC Off-site Presentation (at ESC) with Technical Assistance</b>	<ul style="list-style-type: none"> <li>• ESC representative facilitates a one day training at the ESC with participants from multiple campuses</li> <li>• Each campus represented commits to a half day of follow-up technical assistance</li> </ul>	<ul style="list-style-type: none"> <li>• \$100 per person session fee</li> <li>• ESC “daily rate” for a half day of follow-up technical assistance at each campus</li> </ul>
<b>Additional ESC Supports</b>	<ul style="list-style-type: none"> <li>• ESCs may elect to provide targeted training to the principal and/or the district representatives based on the needs determined</li> </ul>	<ul style="list-style-type: none"> <li>• To be determined per ESC and service delivered</li> </ul>